

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C.

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended March 31, 1998

Commission File
Number: 0-9341

SECURITY NATIONAL FINANCIAL CORPORATION
Exact Name of Registrant.

UTAH

87-0345941

(State or other jurisdiction
of incorporation or organization)

IRS Identification Number

5300 South 360 West, Salt Lake City, Utah

84123

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number,
including Area Code

(801) 264-1060

Indicate by check mark whether the registrant (1) has filed
all reports required to be filed by Section 13 or 15(d) of the
Securities Exchange Act of 1934 during the preceding 12 months
(or for such shorter period that the registrant was required
to file such reports), and (2) has been subject to such filing
requirements for the past 90 days.

YES NO

Indicate the number of shares outstanding of each of the
issuer's classes of common stock, as of the latest practicable
date.

Class A Common Stock, \$2.00 par value 3,673,430

Title of Class

Number of Shares
Outstanding as of
March 31, 1998

Class C Common Stock, \$.20 par value 5,142,902

Title of Class

Number of Shares
Outstanding as of
March 31, 1998

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES
FORM 10Q

QUARTER ENDED MARCH 31, 1998

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SECURITY NATIONAL FINANCIAL CORPORATION
AND SUBSIDIARIES

Consolidated Statements of Earnings

	Three Months Ended March 31,	
	1998 (Unaudited)	1997 (Unaudited)
	-----	-----
Revenues:		
Insurance premiums and other considerations	\$1,558,065	\$1,472,623
Net investment income	1,844,154	1,773,427
Net mortuary and cemetery sales	2,439,292	2,500,363
Realized gains on investments and other assets	36,046	36,027
Mortgage fee income	1,903,946	1,626,119
Other	25,922	10,932
	-----	-----
Total revenue	7,807,425	7,419,491
Benefits and expenses:		
Death benefits	510,348	528,424
Surrenders and other policy benefits	299,489	266,454
Increase in future policy benefits	754,390	742,452
Amortization of deferred policy acquisition costs and cost of insurance acquired	296,527	314,828
General and administrative expenses:		
Commissions	1,554,933	1,270,293
Salaries	1,263,270	1,266,044
Other	1,658,126	1,511,638
Interest expense	185,298	277,522
Cost of goods and services sold of the mortuaries and cemeteries	670,879	731,862
	-----	-----
Total benefits and expenses	7,193,260	6,909,517
	-----	-----
Earnings before income taxes	614,165	509,974
Income tax expense	(135,255)	(117,294)
	-----	-----
Net earnings	\$ 478,910	\$ 392,680
	=====	=====
Net earnings per common share	\$0.11	\$0.10
	=====	=====
Weighted average outstanding common shares	4,185,555	3,970,486
	=====	=====
Net earnings per common share-assuming dilution	\$0.11	\$0.10
	=====	=====
Weighted average outstanding common shares-assuming dilution	4,185,555	4,003,497
	=====	=====

See accompanying notes to consolidated financial statements.

SECURITY NATIONAL FINANCIAL CORPORATION
AND SUBSIDIARIES

Consolidated Balance Sheets

	March 31, 1998 (Unaudited)	December 31, 1997
	-----	-----
Assets:		
- - - - -		
Insurance-related investments:		
Fixed maturity securities		
held to maturity,		
at amortized cost	\$ 49,025,464	\$ 49,784,898
Equity securities available		
for sale, at market	4,861,816	4,831,813
Mortgage loans on real estate	9,151,866	8,307,237
Real estate, net of		
accumulated depreciation	7,580,197	7,559,725
Policy loans	2,872,452	2,882,711
Other loans	73,696	84,147
Short-term investments	2,657,487	3,698,941
	-----	-----
Total insurance-		
related investments	76,222,978	77,149,472
Restricted assets of		
cemeteries and mortuaries	3,964,374	3,889,785
Cash	984,448	3,408,179
Receivables:		
Trade contracts	4,256,272	4,323,011
Mortgage loans sold		
to investors	16,642,938	11,398,432
Receivable from agents	834,406	816,657
Other	942,394	364,782
	-----	-----
Total receivables	22,676,010	16,902,882
Allowance for doubtful		
accounts	(1,709,530)	(1,679,090)
	-----	-----
Net receivables	20,966,480	15,223,792
Land and improvements		
held for sale	8,509,353	8,466,886
Accrued investment income	1,061,886	1,001,998
Deferred policy acquisition		
costs	4,474,324	4,433,841
Property, plant and		
equipment, net	6,880,948	6,641,562
Cost of insurance acquired	3,290,295	3,370,018
Excess of cost over net assets		
of acquired subsidiaries	1,495,997	1,554,505
Other	328,286	311,841
	-----	-----
Total assets	\$128,179,369	\$125,451,879
	=====	=====

See accompanying notes to consolidated financial statements.

SECURITY NATIONAL FINANCIAL CORPORATION
AND SUBSIDIARIES

Consolidated Balance Sheets (Continued)

	March 31, 1998 (Unaudited)	December 31, 1997
	-----	-----
Liabilities:		

Future life, annuity, and other policy benefits	\$ 78,088,316	\$ 77,890,080
Line of credit for financing of mortgage loans	2,000,000	100,000
Bank loans payable	5,986,607	6,097,351
Notes and contracts payable	3,698,202	3,783,566
Estimated future costs of pre-need sales	6,031,217	5,994,241
Payable to endowment care fund	99,915	121,370
Accounts payable	1,113,283	1,204,029
Other liabilities and accrued expenses	1,803,375	1,632,897
Income taxes	3,368,491	3,233,415
	-----	-----
Total liabilities	102,189,406	100,056,949
Commitments and contingencies		
Stockholders' Equity:		
Common stock:		
Class A: \$2 par value, authorized 10,000,000 shares, issued 4,333,423 shares in 1998 and 4,326,588 shares in 1997	8,666,924	8,653,176
Class C: \$0.20 par value, authorized 7,500,000 shares, issued 5,199,119 shares in 1998 and 5,200,811 shares in 1997	1,039,746	1,040,162
Total common stock	9,706,670	9,693,338
Additional paid-in capital	9,146,786	9,133,454
Unrealized appreciation of investments, net of deferred taxes	920,399	830,939
Retained earnings	8,012,168	7,533,259
Treasury stock at cost (659,993 Class A shares and 56,217 Class C shares in 1998 and 1997 held by affiliated companies)	(1,796,060)	(1,796,060)
	-----	-----
Total stockholders' equity	25,989,963	25,394,930
	-----	-----
Total liabilities and stockholders' equity	\$128,179,369	\$125,451,879
	=====	=====

See accompanying notes to consolidated financial statements.

SECURITY NATIONAL FINANCIAL CORPORATION
AND SUBSIDIARIES

Consolidated Statements of Cash Flow

	Three Months Ended March 31, 1998 (Unaudited)	1997 (Unaudited)
	-----	-----
Cash flows from operating activities:		
Net earnings	\$ 478,910	\$ 392,680
Adjustments to reconcile net earnings to net cash (used in) provided by operating activities:		
Realized gains on investments and other assets	(36,047)	(36,027)
Depreciation	220,079	184,914
Provision for losses on accounts and loans receivable	30,440	--
Amortization of goodwill, premiums, and discounts	44,163	(12,343)
Provision for income taxes	135,077	115,743
Policy acquisition costs deferred	(257,287)	(193,555)
Policy acquisition costs amortized	216,804	250,040
Cost of insurance acquired amortized	79,723	64,787
Change in assets and liabilities net of effects from purchases and disposals of subsidiaries:		
Land and improvements held for sale	(42,467)	(12,434)
Future life and other benefits	516,945	521,370
Receivables for mortgage loans sold	(5,244,506)	4,091,482
Other operating assets and liabilities	(483,039)	(145,711)
	-----	-----
Net cash (used in) provided by operating activities	(4,341,206)	5,220,946
Cash flows from investing activities:		
Securities held to maturity:		
Purchase - fixed maturity securities	(524,563)	--
Calls and maturities - fixed maturity securities	1,299,923	1,024,503
Securities available for sale:		
Sales - equity securities	92,402	--
Purchases of short-term investments	(1,158,545)	(1,573,589)
Sales of short-term investments	2,200,000	--
Purchases of restricted assets	(25,340)	(83,514)
Mortgage, policy, and other loans made	(2,150,000)	(263,248)
Payments received for mortgage, policy, and other loans	1,282,791	1,864,740
Purchases of property, plant, and equipment	(382,022)	(60,385)
Purchases of real estate	(102,354)	--
	-----	-----
Net cash provided by investing activities	532,292	908,507

SECURITY NATIONAL FINANCIAL CORPORATION
AND SUBSIDIARIES

Consolidated Statements of Cash Flow (Continued)

	Three Months Ended March 31, 1998 (Unaudited)	1997 (Unaudited)
	-----	-----
Cash flows from financing activities:		
Annuity receipts	646,503	580,740

Annuity withdrawals	(965,212)	(966,217)
Repayment of bank loans and notes and contracts payable	(196,108)	(320,012)
Net change in line of credit for financing of mortgage loans	1,900,000	(1,211,890)
	-----	-----
Net cash provided by (used in) financing activities	1,385,183	(1,917,379)
	-----	-----
Net change in cash	(2,423,731)	4,212,074
Cash at beginning of period	3,408,179	3,301,084
	-----	-----
Cash at end of period	\$ 984,448	\$7,513,158
	=====	=====

See accompanying notes to the financial statements.

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements
March 31, 1998
(Unaudited)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 1998, are not necessarily indicative of the results that may be expected for the year ending December 31, 1998. For further information, refer to the consolidated financial statements and footnotes thereto for the year ended December 31, 1997, included in the Company's Annual Report on Form 10-K (file number 0-9341).

2. Comprehensive Income

As of January 1, 1998, the Company adopted Statement 130, Reporting Comprehensive Income. Statement 130 establishes new rules for the reporting and display of comprehensive income and its components; however, the adoption of this Statement had no impact on the Company's net income or stockholders' equity. Statement 130 requires unrealized gains or losses on the Company's available-for-sale securities, which prior to adoption were reported separately in stockholders' equity, to be included in other comprehensive income.

During the first quarter of 1998 and 1997, total comprehensive income amounted to \$568,370 and \$232,923, respectively.

3. Capital Stock

In accordance with SFAS 128, the basic and diluted earnings per share amounts were calculated as follows:

	Three Months Ended March 31, 1998	1997
	-----	-----
Numerator:		
Net income	\$ 478,910	\$ 392,680
Denominator:		
Denominator for basic earnings per share-- weighted-average shares	4,185,555	3,970,486
Effect of dilutive securities:		
Employee stock options	--	25,493
Stock appreciation rights	--	7,518
	-----	-----
Dilutive potential common shares	--	33,011

3. Capital Stock (Continued)

Denominator for diluted earnings per share-adjusted weighted-average shares and assumed conversions	4,185,555	4,003,497
	=====	=====

Basic earnings per share	\$0.11 =====	\$0.10 =====
Diluted earnings per share	\$0.11 =====	\$0.10 =====

There are no dilutive effects on net income for purpose of this calculation.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Overview

The Company's operations over the last several years generally reflect three trends or events which the Company expects to continue: (i) increased attention to "niche" insurance products, such as the Company's funeral plan policies, annuities, and limited pay accident policies; (ii) emphasis on high margin cemetery and mortuary business; and (iii) capitalizing on the strong economy in the intermountain west by originating and refinancing mortgage loans.

Results of Operations

First Quarter 1998 Compared to First Quarter 1997

Total revenues increased by \$388,000, or 5.2%, to \$7,807,000 for the three months ended March 31, 1998, from \$7,419,000 for the three months ended March 31, 1997. Contributing to this increase in total revenues was an \$85,000 increase in insurance premiums and other considerations, a \$71,000 increase in net investment income and a \$278,000 increase in mortgage fee income. These increases were partially offset by a \$61,000 decrease in net mortuary and cemetery sales.

Insurance premiums and other considerations increased by \$85,000, or 5.8%, to \$1,558,000 for the three months ended March 31, 1998, from \$1,473,000 for the comparable period in 1997. This increase was primarily due to an increase in policies in force from new business.

Net investment income increased by \$71,000, or 4.0%, to \$1,844,000 for the three months ended March 31, 1998, from \$1,773,000 for the comparable period in 1997. This increase was attributable to the Company maintaining smaller short-term investment balances and warehousing more mortgage loans during the first quarter of 1998 as compared to the first quarter of 1997.

Net mortuary and cemetery sales decreased by \$61,000, or 2.4%, to \$2,439,000 for the three months ended March 31, 1998, from \$2,500,000 for the comparable period in 1997. This decrease is primarily related to an increase in sales returns and allowances on pre-need sales. Pre-need and at-need sales before sales return and allowances increased 1% and 5%, respectively, over the prior period.

Mortgage fee income increased by \$278,000, or 17.1%, to \$1,904,000 for the three months ended March 31, 1998, from \$1,626,000 for the comparable period in 1997. This increase was primarily attributable to more loan originations during the first quarter of 1998 from the refinancing of residential loans brought about by lower interest rates.

Total benefits and expenses were \$7,193,000, or 92.1% of total revenues for the three months ended March 31 1998, as compared to \$6,910,000, or 93.1% of total revenues for the three months ended March 31, 1997.

Death benefits, surrenders and other policy benefits and increase in future policy benefits increased by \$27,000, or 1.8%, to \$1,564,000 for the three months ended March 31, 1998, from \$1,537,000 for the comparable period in 1997. This increase was primarily the result of reserve increases due to more policies in force during the first quarter in 1998 as compared to the first quarter of 1997.

Amortization of deferred policy acquisition costs and cost of insurance acquired decreased by \$18,000, or 5.7%, to \$297,000, for the three months ended March 31, 1998, from \$315,000 for the comparable period in 1997. This decrease is in line with the actuarial assumptions.

General and administrative expenses increased by \$428,000, or 10.6%, to \$4,476,000 for the three months ended March 31, 1998, from \$4,048,000 for the comparable period in 1997. This increase in general and administrative expenses primarily resulted from an increase in commissions and other expenses due to more mortgage loan originations having been made by the Company's mortgage subsidiary.

Interest expense decreased by \$93,000, or 33.5%, to \$185,000 for the three months ended March 31, 1998, from \$278,000 for the comparable period in 1997. This decrease was primarily due to the reduction of long-term debt.

Cost of goods and services sold of the mortuaries and cemeteries decreased by \$61,000, or 8.3%, to \$671,000 for the three months ended March 31, 1998, from \$732,000 for the comparable period in 1997. This decrease was consistent with the decrease in net mortuary and cemetery sales.

Liquidity and Capital Resources

The Company's life insurance subsidiary and cemetery and mortuary subsidiaries realize cash flow from premiums, contract payments and sales on personal services rendered for cemetery and mortuary business, from interest and dividends on invested assets, and from the proceeds from the maturity of held-to-maturity investments, or sale of other investments. The mortgage subsidiary realizes cash flow from fees generated by originating and refinancing mortgage loans and interest earned on mortgages sold to investors. The Company considers these sources of cash flow to be adequate to fund future policyholder and cemetery and mortuary liabilities, which generally are long-term, and adequate to pay current policyholder claims, annuity payments, expenses on the issuance of new policies, the maintenance of existing policies, debt service, and operating expenses.

The Company attempts to match the duration of invested assets with its policyholder and cemetery and mortuary liabilities. The Company may sell investments other than those held-to-maturity in the portfolio to help in this timing; however, to date, that has not been necessary. The Company purchases short-term investments on a

temporary basis to meet the expectations of short-term requirements of the Company's products. The Company's investment philosophy is intended to provide a rate of return which will persist during the expected duration of policyholder and cemetery and mortuary liabilities regardless of future interest rate movements.

The Company's investment policy is to invest predominately in fixed maturity securities, mortgage loans, and warehouse mortgage loans on a short-term basis before selling the loans to investors in accordance with the requirements and laws governing the life insurance subsidiary. Bonds owned by the life insurance subsidiary amounted to \$48,938,000 at amortized cost as of March 31, 1998 compared to \$49,697,000 at amortized cost as of December 31, 1997. This represents 64% of the total insurance-related investments as of March 31, 1998 and December 31, 1997. Generally, all bonds owned by the life insurance subsidiary are rated by the National Association of Insurance Commissioners. Under this rating system, there are six categories used for rating bonds. At March 31, 1998, 4.12% (\$2,018,000) and at December 31, 1997, 4.06% (\$2,018,000) of the Company's total investment in bonds were invested in bonds in rating categories three through six, which are considered non-investment grade.

The Company intends to hold its fixed income securities, including high-yield securities, in its portfolio to maturity. Business conditions, however, may develop in the future which may indicate a need for a higher level of liquidity in the investment portfolio. In that event the Company believes it could sell short-term investment grade securities before liquidating high-yielding longer term securities.

The Company is subject to risk based capital guidelines established by statutory regulators requiring minimum capital levels based on the perceived risk of assets, liabilities, disintermediation, and business risk. At March 31, 1998 and December 31, 1997, the life subsidiary exceeded the regulatory criteria.

The Company's total capitalization of stockholders' equity and bank debt and notes payable was \$35,675,000 as of March 31, 1998 as compared to \$34,659,000 as of March 31, 1997. Stockholders' equity as a percent of capitalization increased to 72.9% as of March 31, 1998 from 68.4% as of March 31, 1997 and as a percent of assets increased to 20.3% from 19.2%, respectively.

Lapse rates measure the amount of insurance terminated during a particular period. The Company's lapse rate for life insurance in 1997 was 11.7% as compared to a rate of 12.0% for 1996. The 1998 lapse rate is approximately the same as 1997.

At March 31, 1998, \$12,052,000 of the Company's consolidated stockholders' equity represents the statutory stockholders' equity of the Company's life insurance subsidiary. The life insurance subsidiary cannot pay a dividend to its parent company without the approval of insurance regulatory authorities.

Acquisitions

- - - - -
In February 1997, the Company purchased all of the outstanding shares of common stock of Crystal Rose Funeral Home, Inc. for a total consideration of \$382,000, which included a note to the former owner in the amount of \$297,000.

On April 27, 1998, the Company entered into an Acquisition Agreement (the "Agreement") with Consolidare Enterprises, Inc., a Florida corporation, ("Consolidare"), and certain shareholders of Consolidare for the purchase of all of the outstanding shares of

common stock of Consolidare. Consolidare owns approximately 57.4% of the outstanding shares of common stock of Southern Security Life Insurance Company, a Florida corporation ("SSLIC"), and all of the outstanding shares of stock of Insuradyne Corp., a Florida corporation ("Insuradyne"). SSLIC is a Florida domiciled insurance company with total assets of approximately \$82.1 million. SSLIC is currently licensed to transact business in 14 states. SSLIC's total revenues for the year ended December 31, 1997 were \$11,695,756. SSLIC had a net income of \$195,000 for fiscal 1997.

As consideration for the purchase of the shares of Consolidare, the Company will pay to the holders of Consolidare common stock an aggregate of \$11,356,400 plus an amount equal to the current assets of Consolidare as of the closing date. For purposes of the purchase consideration, current assets of Consolidare are defined as cash and cash equivalents (with interest earned through the closing date) and accrued commission due to Insuradyne from SSLIC. To pay the purchase consideration, the Company intends to obtain approximately \$6,500,000 from bank financing, with the balance of approximately \$4,856,400 to be obtained from funds currently held by the Company. In addition to the purchase consideration, the Company is required to cause SSLIC to pay, on the closing date, \$1,050,000 to George Pihakis, who is currently President and Chief Executive Officer of SSLIC, as a lump sum settlement of the executive compensation agreement between SSLIC and Mr. Pihakis.

The closing of the Agreement is contingent upon regulatory approvals, including the approval of the Florida Department of Insurance and the Utah Insurance Department, compliance or waiver of compliance under the Hart-Scott-Hodino Antitrust Improvements Act of 1976, approval of the Agreement by the affirmative vote of a majority of the Consolidare shareholders, with no Consolidare shareholders exercising their rights as dissenting shareholders under Section 607.1320 of the Florida statutes, as well as the satisfactory performance of certain covenants and the accuracy of the parties' respective representations and warranties at closing. Following the closing of the Agreement, it is the intention of the Company to merge a newly formed wholly-owned subsidiary of Security National Life Insurance Company into Consolidare, with the result that Security National Life Insurance Company will then own 57.4% of the outstanding shares of common stock of SSLIC. The Company further intends to continue to operate SSLIC as a Florida domiciled insurance company.

Year 2000 Issues

- - - - -

The Company is aware of the issues associated with the programming code in existing computer systems as the millennium ("Year 2000") approaches. The Year 2000 problem is pervasive and complex as virtually every computer operation will be affected in some way by the rollover of the two digit year value to 00. The issue is whether computer systems will properly recognize data sensitive information when the year changes to 2000. Systems that do not properly recognize such information could generate erroneous data or cause a system to fail.

The Company's systems, which are presently in use, have been purchased from third party vendors. The Company is in the process of converting to the latest versions for these systems which are Year 2000 compliant ("Version 2000"). The Company plans to have the Version 2000 installed and in use for its life insurance subsidiary in the third quarter of 1998 and the Version 2000 installed and in use for its cemetery and mortuary subsidiaries in the first quarter of 1999. The mortgage subsidiary is currently using a Version 2000 system. The total cost for the Version 2000 systems is approximately \$50,000, of which \$40,000 has been spent as of March 31, 1998.

Once installed the Company believes that the Year 2000 problem will not pose significant operational problems for the Company. However, if such conversions are not completed timely, the Year 2000 problem may have a material impact on the operations of the Company. Also, the Company is in the process of confirming with its major vendors and suppliers to determine their compliance to the Year 2000.

Part II Other Information:

- Item 1. Legal Proceedings
- NONE
- Item 2. Changes in Securities
- NONE
- Item 3. Defaults Upon Senior Securities
- NONE
- Item 4. Submission of Matters to a Vote of Security Holders
- NONE
- Item 5. Other Information
- NONE
- Item 6. Exhibits and Reports on Form 8-K
- (a) Exhibits
3. A. Articles of Restatement of Articles of Incorporation (8)
- B. Bylaws (1)
4. A. Specimen Class A Stock Certificate (1)
- B. Specimen Class C Stock Certificate (1)
- C. Specimen Preferred Stock Certificate and Certificate of Designation of Preferred Stock (1)
10. A. Restated and Amended Employee Stock Ownership Plan and Trust Agreement (1)
- B. Deferred Compensation Agreement with George R. Quist (2)
- C. 1993 Stock Option Plan (3)
- D. Promissory Note with Key Bank of Utah (4)
- E. Loan and Security Agreement with Key Bank of Utah (4)
- F. General Pledge Agreement with Key Bank of Utah (4)
- G. Deferred Compensation Agreement with William C. Sargent (9)
- H. Note Secured by Purchase Price Deed of Trust and Assignment of Rents with the Carter Family Trust and the Leonard M. Smith Family Trust (5)
- I. Deed of Trust and Assignment of Rents with the Carter Family Trust and the Leonard M. Smith Family Trust (5)
- J. Promissory Note with Page and Patricia Greer (6)
- K. Pledge Agreement with Page and Patricia Greer (6)
- L. Stock Purchase Agreement with Civil Service Life Insurance Company and Civil Service Employees Insurance Company (7)
- M. Promissory Note with Civil Service Employees Insurance Company (7)
- N. Articles of Merger of Civil Service Employees Life Insurance Company into Capital Investors Life Insurance Company (7)
- O. Agreement and Plan of Merger of Civil Service Employees Life Insurance Company into Capital Investors Life Insurance Company (7)
- P. Employment Agreement with Scott M. Quist. (9)
- (1) Incorporated by reference from Registration Statement on Form S-1, as filed on June 29, 1987.
- (2) Incorporated by reference from Annual Report on Form 10-K, as filed on March 31, 1989.
- (3) Incorporated by reference from Annual Report on Form 10-K, as filed on March 31, 1994.
- (4) Incorporated by reference from Report on Form 8-K, as filed on February 24, 1995.
- (5) Incorporated by reference from Annual Report on Form 10K, as filed on March 31, 1995.
- (6) Incorporated by reference from Report on Form 8-K, as filed on May 1, 1995.
- (7) Incorporated by reference from Report on Form 8-K, as filed on January 16, 1996.

- (8) Incorporated by reference from Annual Report on Form 10-K, as filed on March 31, 1997.
- (9) Incorporated by reference from Annual Report on Form 10-K, as filed on March 31, 1998.

- 27. Financial Data Schedule

(b) Reports on Form 8-K

The Company filed a report on Form 8-K with the Securities and Exchange Commission on May 12, 1998. The report supplied information under Item 2, thereof, captioned "Acquisition or Disposition of Assets", relating to the acquisition of Consolidare Enterprises, Inc.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REGISTRANT
SECURITY NATIONAL FINANCIAL CORPORATION
Registrant

DATED: May 15, 1998

By: George R. Quist,
Chairman of the Board,
President and Chief
Executive Officer
(Principal Executive
Officer)

DATED: May 15, 1998

By: Scott M. Quist
First Vice President,
General Counsel and
Treasurer (Principal
Financial and Accounting
Officer)

3-MOS

DEC-31-1997

MAR-31-1998

47,024,952

49,025,464

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4,861,816

9,151,866

7,580,197

76,222,978

984,448

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4,474,324

128,179,369

75,470,630

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756,503

1,861,183

11,684,809

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9,706,670

16,283,293

128,179,369

1,558,065

1,844,154

36,046

4,369,160

1,564,227

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